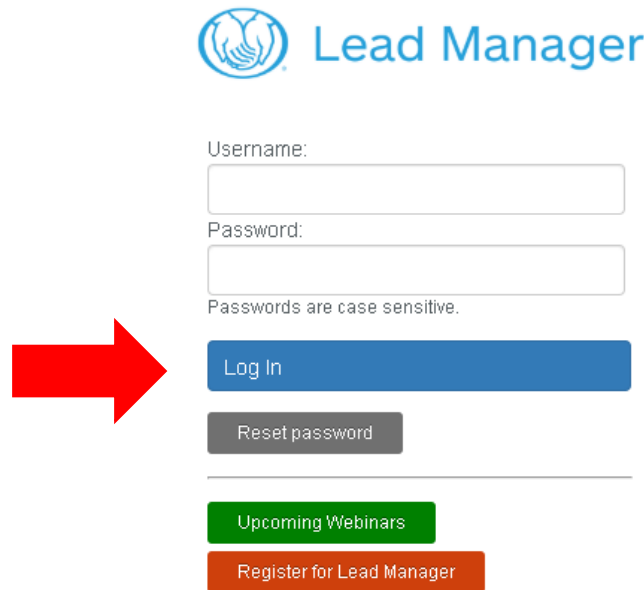


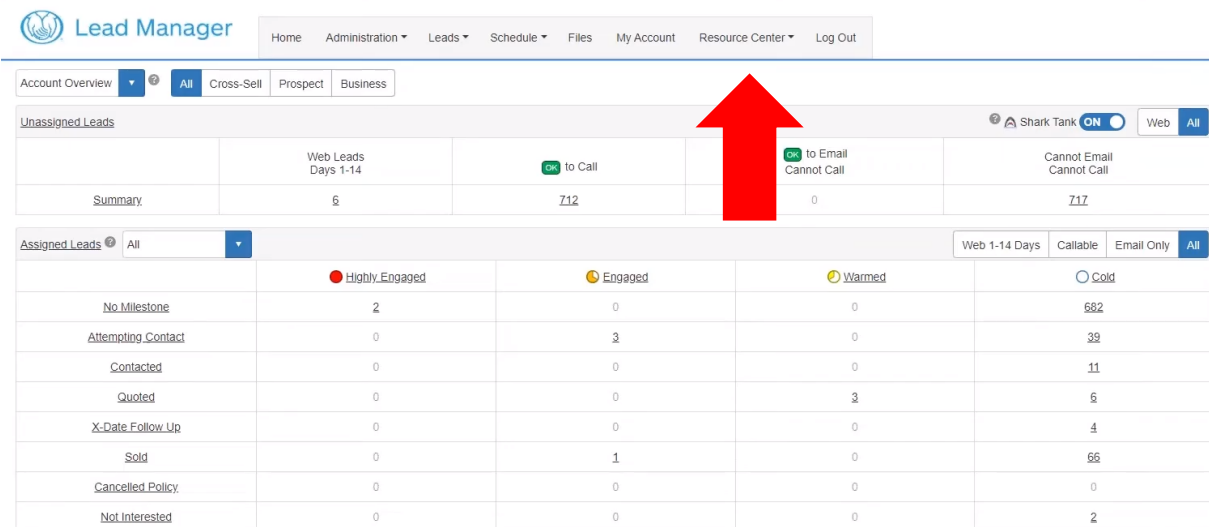
# HOW TO: VIEW LEAD MANAGER VALIDATION STATUS

1. Login to your Lead Manager account at: [allstateleadmanager.com](http://allstateleadmanager.com).



The image shows the Lead Manager login interface. At the top is the Lead Manager logo. Below it are two input fields for 'Username:' and 'Password:'. A note states 'Passwords are case sensitive.' Below the password field are three buttons: a blue 'Log In' button, a grey 'Reset password' button, a green 'Upcoming Webinars' button, and an orange 'Register for Lead Manager' button. A large red arrow points from the left towards the 'Log In' button.

2. Once logged in, click on the "Resource Center" drop down menu.



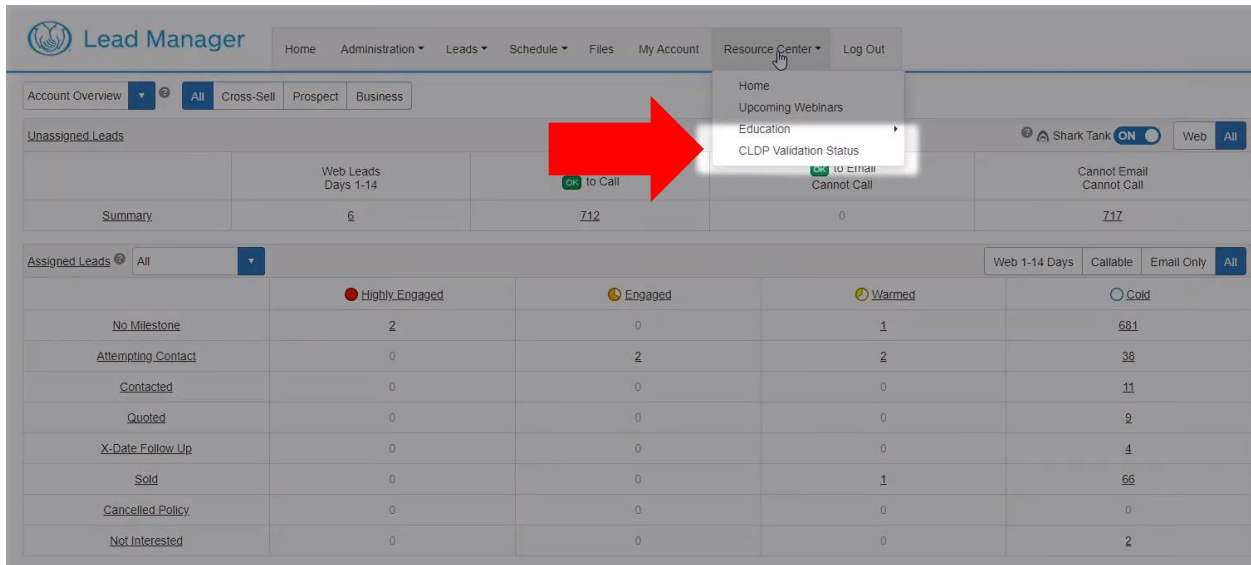
The image shows the Lead Manager dashboard. At the top left is the Lead Manager logo. To its right is a navigation bar with links: Home, Administration, Leads, Schedule, Files, My Account, Resource Center, and Log Out. Below the navigation bar are tabs for 'Account Overview', 'All', 'Cross-Sell', 'Prospect', and 'Business'. The main content area is titled 'Unassigned Leads' and includes a 'Shark Tank' toggle set to 'ON' and a 'Web All' filter. Below this is a summary table with columns for 'Web Leads Days 1-14', 'OK to Call', 'OK to Email Cannot Call', and 'Cannot Email Cannot Call'. A red arrow points to the 'Resource Center' dropdown menu in the navigation bar.

	Web Leads Days 1-14	OK to Call	OK to Email Cannot Call	Cannot Email Cannot Call
Summary	6	212	0	217

	Highly Engaged	Engaged	Warmed	Cold
No Milestone	2	0	0	682
Attempting Contact	0	3	0	39
Contacted	0	0	0	11
Quoted	0	0	3	6
X-Date Follow Up	0	0	0	4
Sold	0	1	0	66
Cancelled Policy	0	0	0	0
Not Interested	0	0	0	2

### 3. Select “CLDP validation status” to review your status.



The screenshot shows the Lead Manager dashboard. At the top, there is a navigation bar with the 'Lead Manager' logo and several menu items: Home, Administration, Leads, Schedule, Files, My Account, Resource Center, and Log Out. The 'Resource Center' menu is open, showing options: Home, Upcoming Webinars, Education, and CLDP Validation Status. A red arrow points to the 'CLDP Validation Status' option. Below the navigation bar, there is a section for 'Unassigned Leads' with a summary table. Below that is a section for 'Assigned Leads' with a detailed table showing lead counts across various stages and engagement levels.

Unassigned Leads		Web Leads Days 1-14	to Call	Cannot Call	Cannot Email
Summary	6	712	0	717	

Assigned Leads		Highly Engaged	Engaged	Warmed	Cold
No Milestone	2	0	1	681	
Attempting Contact	0	2	2	38	
Contacted	0	0	0	11	
Quoted	0	0	0	9	
X-Date Follow Up	0	0	0	4	
Sold	0	0	1	66	
Cancelled Policy	0	0	0	0	
Not Interested	0	0	0	2	

### Additional Resources:

- Access a video tutorial on how to view your Lead Manager validation status here: <https://www.youtube.com/watch?v=te6Gd4mw0dA>